

# ENTREPRENEURSHIP WORKSHOPS 2012-13



*Tuning Your Future Requires Some  
Orchestration: Wealth Transfer and  
Estate Planning for Changing Times*

Lawrence C. Barrett, BSBA '71, ACIT '97, H of F '04

**Nov. 27, 2012**  
5:30 - 7 p.m.



**CEDC**  
COMMUNITY ECONOMIC  
DEVELOPMENT CENTER  
OHIO NORTHERN UNIVERSITY

ALLEN | HANCOCK | HARDIN | WYANDOT

## Lawrence C. Barrett, BSBA '71, ACIT '97, H of F '04



Lawrence C. Barrett, CLU, ChFC received his BS from Ohio Northern University in 1971. Upon graduation, he entered the insurance and investments business, working primarily in the business and professional markets. Besides holding the CLU (Chartered Life Underwriter) and ChFC (Chartered Financial Consultant) designations, he is a general securities principal. Barrett has spent more than 33 years in sales management.

He owns DiBart Insurance Agency Corporation and Chase Financial Services and currently is the regional vice president for Sagemark Consulting (Lincoln Financial) and a registered representative for Lincoln Financial Advisors (a NASD firm). He also does substantial personal production in the financial and estate and business succession planning arena.

Barrett has been a consistent qualifier for the Million Dollar Roundtable, National Sales Achievement Award and National Quality Award. Professional memberships include CAIFA, NAIFA, SFSP, AHIA, NAHU, IIAA and the Estate Planning Council.



In accordance with Title VI of the Civil Rights Act of 1964, Title VIII of the Civil Rights Act of 1968, Executive Order 11246, Equal Credit Opportunity Act of 1974, Title IX of the Education Amendments of 1972, Section 504 of the Rehabilitation Act of 1973, The Americans With Disabilities Act of 1990 and Age Discrimination Act of 1975; all residents in the service area regardless of race, color, religion, sex, marital status, age, handicap, disabilities or national origin, must be afforded an equal opportunity to benefit from this institution.